

**SHAREHOLDERS VOTE COUNTING MINUTES**  
**VINGROUP JOINT STOCK COMPANY**  
**(BY WAY OF SOLICITATION THROUGH WRITTEN OPINIONS)**

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**VINGROUP JOINT STOCK COMPANY**

**Head office address:** No. 7, Bang Lang 1 Street, Vinhomes Riversides Eco-Urban Area, Viet Hung Ward, Long Bien District, Hanoi

**Enterprise registration certificate No:** 0101245486 issued for the first time by the Business Registration Office of Hanoi Department of Planning and Investment on May 3, 2002.

Today, at 9:30pm on August \_\_16\_\_, 2019, at the office of Vingroup Joint Stock Company (“**Vingroup**”), the Board of Directors (“**BOD**”) organizes the counting of written opinion of shareholders.

The vote counting committee consists of following members:

1. Mr. Pham Nhat Vuong – Chairman of the BOD for and on behalf of the BOD;
2. Mr. Nguyen Viet Quang – Chief Executive Officer, legal representative;
3. Mr. Nguyen The Anh – Head of the Supervisory Board – Supervising the vote counting;
4. Ms. Ngo Thi Nguyet – Secretary carrying out the vote counting and preparation of Minutes.

Jointly counts the votes casted with respect to the resolutions of the General Meeting of Shareholder in the by way of solicitation through written opinions.

**I. The purpose of soliciting through written opinions and matters to be solicited**

The Chairman of the BOD, on behalf of the BOD, organized the collection of written opinions from shareholders in order to approve the following matters:

1. To approve the regulation on election of additional BOD member;
2. To elect additional member of the BOD;
3. To approve the key contents of the international bonds offering and issuance (the “**Bonds**”) and the use of proceeds plan from the offering and issuance of the Bonds;
4. To approve the listing of the Bonds on Singapore Exchange; and
5. To approve the assignment and authorization to the BOD.

**II. General information**

- Charter capital of Vingroup: VND 34,299,353,890,000
- The total shares of Vingroup: 3,429,935,389 shares, in which
  - Number of ordinary shares: 3,345,935,389 shares
  - Number of preferred shares: 84,000,000 shares
- The total shares with voting rights: 3,345,935,389 shares, accounting for 100% of total votes.
- Total number of shareholders with voting rights: 16,309 shareholders, representing 100% of total votes in accordance with the Company’s shareholders registrar as provided by the Vietnam Securities Depository on July 29, 2019.

### III. Vote counting results

1. Total number of written ballots sent to shareholders: 16,309 ballots, representing 3,345,935,389 shares, accounting for 100% of total votes.
2. Number of written ballots submitted by shareholders: 127 ballots, representing 2,930,704,893 shares, accounting for 87.59% of total votes, in which:
  - Number of valid written ballots: 127 ballots, representing: 2,930,704,893 shares
  - Number of invalid written ballots: 0 ballots, representing: 0 shares
3. Number of written ballots that were not submitted by shareholders: 16,182 ballots, representing 415,230,496 shares, accounting for 12.41 % of total votes.

### IV. The voting results for each matter solicited:

#### 1. To adopt and approve the Regulations on electing members of the BOD Voting result:

No.	Types of opinion	Number of written ballots	Number of shares represented	Ratio/Total number of voting shares (%)
1	Approved	127	2,930,704,893	87.59
2	Disapproved	0	0	0
3	Abstain	0	0	0

#### 2. Result of electing additional members of the BOD

No.	Name of the additional BOD's member elected	Number of shares represented	Ratio/Total number of voting shares (%)
1	Mr Park Woncheol	2,930,230,793	87.58

3. To approve the key contents of international bonds' issuance and plan for use of proceeds from the offering and issuance of the Bonds pursuant to the Draft Resolution attached to the ballot form.

#### Voting result:

No.	Types of opinion	Number of written ballots	Number of shares represented	Ratio/Total number of voting shares (%)
1	Approved	126	2,929,790,931	87.56
2	Disapproved	0	0	0
3	Abstain	1	913,962	0.03

4. To approve the Bonds listing on Singapore Exchange Securities Trading Limited pursuant to the Draft Resolution attached to the ballot form.

**Voting result:**

No.	Types of opinion	Number of written ballots	Number of shares represented	Ratio/Total number of voting shares (%)
1	Approved	126	2,929,790,931	87.56
2	Disapproved	0	0	0
3	Abstain	1	913,962	0.03

5. **To approve the delegation and authorization to the BOD pursuant to the Draft Resolution attached to the ballot form.**

**Voting result:**

No.	Types of opinion	Number of written ballots	Number of shares represented	Ratio/Total number of voting shares (%)
1	Approved	126	2,929,790,931	87.56
2	Disapproved	0	0	0
3	Abstain	1	913,962	0.03

**IV. The approved Resolutions:**

1. **The first resolution: To adopt and approve the Regulations on electing members of the BOD.**

*This resolution is passed with 87.59% of the total votes in favor and shall take effect immediately.*

2. **The second resolution: To elect new member of the BOD.**

*This resolution is passed with 87.58% of the total votes in favor and shall take effect immediately.*

3. **To approve the key contents of international bonds' offering and issuance and plan for use of proceeds from the offering and issuance of the Bonds.**

*This resolution is passed with 87.56% of the total votes in favor and shall take effect immediately.*

4. **To approve the listing of the Bonds on Singapore Exchange**

*This resolution is passed with 87.56% of the total votes in favor and shall take effect immediately.*

5. **To delegate and authorize to Vingroup's Board of Directors the full authority and power.**

*This resolution is passed with 87.56% of the total votes in favor and shall take effect immediately.*

The vote counting is completed on the same day.

All members of the vote counting committee agreed 100% of the contents of the minutes, and jointly responsible for the accuracy and truthfulness of this vote counting minutes and signed below.

**Signature of members of the vote counting committee:**

**FOR BEHALF OF THE BOARD OF DIRECTORS**  
**Chairman of the Board of Director – Chairman of the**  
**vote counting committee**

**Chief Executive Officer**  
**Legal representative**

(signed)

(signed)

**PHAM NHAT VUONG**

**NGUYEN VIET QUANG**

**ON BEHALF OF VOTE COUNTING COMMITTEE**  
**Chairman of the Inspection Committee – Inspector of**  
**vote counting**

**Vote Counting Secretary**

(signed)

(signed)

**NGUYEN THE ANH**

**NGO THI NGUYET**